

#NuVisionNation

Game Plan Interview

Things to Remember:



Login Information

Your User Name & Password will be used to access LSEngage & Your LegalShield and IDShield apps. Your Associate # will be used to verify your account.

Associate #:

User Name:



Website Information

With LegalShield Advantage, you have a comprehensive marketing website.

.legalshieldassociate.com



Leadership Information

You may be in business for yourself, but never by yourself. Your support team plays the critical role in your success.

Sponsor	Sr. Director	Executive Director	Regional Manager
Name/Phone Number	Name/Phone Number	Name/Phone Number	Name/Phone Number



Upcoming Team Training:

Upcoming Super Saturday Event:

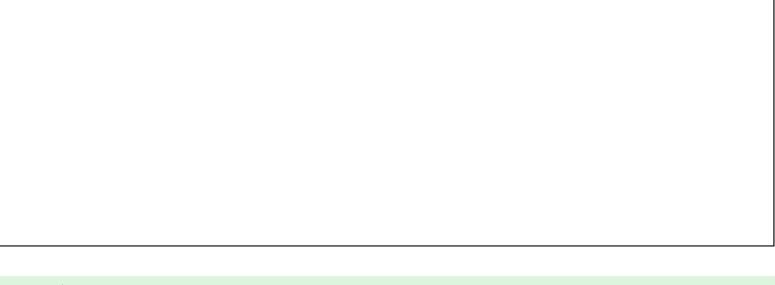
Upcoming International Convention/Leadership Conference:

Be sure to RSVP for all events in the <u>TNV Community</u> to receive reminders prior to the events.



What is Your WHY? (What - Hurts - You?)

If you had all the time and money you needed, what would your life be like? Write down your dreams for the life you want to create. (Financial opportunity, new home, travel more, etc.)





What Are Your Goals?

Set goals to drive your activity.

20 Day Goal:

30 Day Goal:

45 Day goal:

90 Day Goal:

How many hours per week are you willing to work to achieve your goals?

Your goals should stretch you. It's OK to not achieve them in the timeframe you set. The key is to have goals that will keep you doing the correct activity.

Create Your List



Your contact list is the foundation of your business. Write down everyone you know. Don't prejudge anyone.

Remember, your focus is to educate people and allow them to make a decision of interest after they see a presentation.

We will start with 3 Top 10 categories- Family, Business Owners & Misc (friends, coworkers, classmates, etc).

Use the Memory Jogger to help you.

Top 10

Name	Phone	Tool	Follow Up	3 Way



Memory Joggers

Ask yourself: Who do I know associated with the following areas?



000000000000000000000000000000000000000	Rental Agencies Reporters Resorts Rest Homes Restaurants Retail Roller Blading Roofing Safety Sales Sandblasting Sanitation Satellites School Screen Printing Scuba Diving Secretaries Security Self Defense Sewing Sheetrock Shoe Repair Siding Signs Singing Skating Skating Skeet Shooting Skiin Care Soccer Social Services Softball Software Sororities Spas Sporting Goods State Employee Steam Cleaning Stereos Stocks Surgeons Surveyors T-Shirts

Talent Agent Tanning Salons Taxes Teachers Teachers Technology Telemarketing Television Tennis Theaters Therapists Tires Title Companies Tools Towing Townhouses Training Transmissions Troop Leaders Trucking Unions Universities Upholstery Used Cars Vacuum Cleaners Vending Veterinarian Veterans Video Volunteers Wallpaper Waste Water Skiing Weddings Wine Woodworking Writing

Who do I know who lives in the following areas?

JNITED STATES:	□ Idaho	Mississippi	☐ Ohio	Washington	Newfoundland
☐ Alabama	☐ Illinois	☐ Missouri	Oklahoma	☐ West Virginia	& Labrador
□ Alaska	□ Indiana	☐ Montana	□ Oregon	☐ Wisconsin	□ Nova Scotia
☐ Arizona	☐ Iowa	□ Nebraska	☐ Pennsylvania	☐ Wyoming	Ontario
☐ Arkansas	☐ Kansas	□ Nevada	□ Rhode Island	, ,	Prince Edward
☐ California	☐ Kentucky	□ New	South Carolina	CANADA:	Island
☐ Colorado	☐ Louisiana	Hampshire	South Dakota	□ Alberta	Quebec
☐ Connecticut	☐ Maine	□ New Jersey	□ Tennessee	□ British	□ Saskatchewan
☐ Delaware	☐ Maryland	□ New Mexico	□ Texas	Columbia	□ Northwest
☐ Florida	☐ Massachusetts	□ New York	□ Utah	Manitoba	Territories
☐ Georgia	☐ Michigan	North Carolina	□ Vermont	☐ New	□ Nunavut
⊐ Hawaii	☐ Minnesota	North Dakota	Virginia	Brunswick	☐ Yukon

Family

Name	Phone	Tool	Follow Up	3 Way



Misc (Business Owners, Social Media, ETC)

Name	Phone	Tool	Follow Up	3 Way





Book Your Launch Meeting

Every business has a grand opening. Here's your chance to educate people on the services and opportunity. Remember, the goal is to have people understand what you provide. Don't focus on results, focus on getting people to the presentation.

	Date/Time	Date/Time
Virtual Private Launch		
Physical Private Launch		



Invite Guest to Your Launch

Set your goal of how many people you want to attend and invite three times more of that goal.

Sample Script #1:

- 1. What are you doing at _____? (wait for answer)
- 2.I am hosting a zoom on a new project that I just started and I would love for you to jump on learn more about what I'm doing.
- 3. Do you think you can help with that?

Sample Script #2:

- 1. What are you doing at _____? (wait for answer)
- 2.I am hosting a zoom on a new project that will help me (insert your WHY). I just started and I would love for you to jump on learn more about what I'm doing in case you know anyone who would make a good fit.
- 3. Do you think you can help with that?



Attend Your Fast Start Class

To qualify for your Fast Start bonus, you must attend a fast start class within your first 20 days. TNV host Fast Start classes each Tuesday and Saturday. If you are in the <u>TNV community</u>, the classes are under virtual events. If you are unable to attend on a Tuesday or Saturday, you can attend a corporate sponsored Fast start class any other day. For information on how to find these classes, click here.

Fast Start Training Date:



Download Your Essential Apps

Search your mobile app store. Visit <u>PPLSIFirstStep.com</u> for step-by-step instructions.



LegalShield & IDShield Apps – Associate and Member **Prospect by PPLSI App** –CRM Tool / Tool to Send **Mighty Networks**- TNV Community on-the-go <u>TNVapp.com</u>