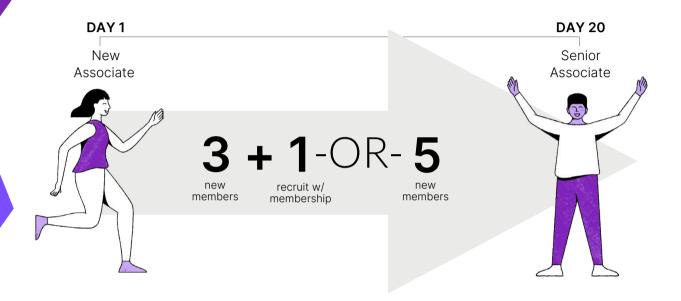


Qualify when you attend a Fast Start Training and advance to Senior Associate in your first 20 days!



LEVEL ADVANCE	QUALIFIER BONUS	SPONSOR BONUS	UPLINE SR. DIRECTOR BONUS	UPLINE EXEC. DIRECTOR BONUS	UPLINE PLATINUM BONUS
<b>Manager</b> (45 Days)	\$500	\$200	\$400	\$400	\$200
<b>Sr. Associate</b> (20 Days)	\$200 + Advanced Commissions	\$100	\$200	\$200	\$100
Total Bonus Payout	\$700	\$300	\$600	\$600	\$300

All bonuses will be held for 5 business days once earned for a business review and be paid by commission adjustment.



## The Rules

- Advance to Senior Associate requires 3 new members plus 1
  The upline Senior Director and Executive Director is recruit with membership or 5 new members to be bonus eliaible.
- A membership must be over \$10.00 to count as a member for the 3/1 or 5. Can be a legal or IDShield but must come from a new, unique member. Existing members or those who upgrade will not count.
- A recruit must pay the current associate fee and have or purchase a legal membership. IDShield membership will count in licensed states and applicable Canadian provinces.
- Recruit has to be personally recruited and placed as a frontline recruit to the selling associate (sponsor).
- Associates who Fast Start qualify with group business will not pay out bonuses.
- Associates that advance to Senior Associate must attend a Fast Start Training class within their first 20 days to be bonus eligible.
- Associates that advance to Senior Associate but do not attend a Fast Start Training class within their first 20 days will not be eligible to earn a bonus.
- To find Fast Start Training, go to https://legalshieldcalendar.com/ and enter "Fast Start" into the search bar. Select one of the available trainings and click "Join Event."
- To receive credit for attending the class and be eligible for the bonus, you must stay online and engaged until the end. All associates must enter their name and associate number into the Zoom chat to receive credit at the beginning and end of class.
- A reinstated associate must be canceled for three years for the writing agent to receive credit.
- All qualifying associates must have an active LegalShield Advantage or Advantage Plus subscription.
- The sponsor bonus is paid to the recruiting associate. This would be the sponsor unless the associate was placed under the sponsor. Then, the bonus would go to the placing associate.

- determined at the time of recruitment (not gualification).
- The first upline Platinum at the time of recruitment (not gualification) will receive a \$100 bonus.
- All bonuses will be held for 5 business days once earned for a business review and bonuses can be held up to 60 days for retention review if cancels or precancels are higher than company average.
- New upline sponsors who do not have retention data for the previous month (due to their business being new) are subject to bonuses being held for a 60-day retention review.
- To receive any upline bonus, the associate must have a previous month-end organizational retention rate of 65% or higher.
- Associates with less than 12 months of retention data or associates with the majority of their business in the last three months will be evaluated for retention. The evaluation will be based on the company average for that time period and by the Business Health Index, which calculates future persistency based on associate data.
- All associates must be in good standing with the company to receive incentives, including bonuses or trips. Any associate that is currently being sanctioned or on hold status will not be eligible.
- For complete incentive guidelines, click here.

By participating in any Pre-Paid Legal Services Inc., ("PPLSI") incentive or bonus program and to receive benefits, cash or otherwise, the associate agrees to have his/her full name, associate title, level, or standing published and recognized in PPLSI marketing materials, whether oral, written or electronic. PPLSI reserves the right, in its sole discretion, to review all incentives and bonuses, business submitted or activity, and where necessary, in its sole discretion, delay or stop payment of any bonus, to chargeback bonuses when appropriate, and to amend or revoke this incentive, or any part thereof, at any time. Please refer to your Associate Agreement and Policies and Procedures for details on incentives, bonuses or compensation as the Associate Agreement and Policies and Procedures or bonus program is not a separate contract for all business between you and PPLSI. This incentive or bonus program is not a separate contract and no guarantee or accessing the associate agreement and policies and procedures of the associate and no guarantee or accessing the associate agreement  $\square$ requires and Policies and Procedures are the governing contract for all business between you and PPLSI. This incentive or bonus program is not a separate contract and no guarantee or promise of increased income or business is implied. Individual results and success as an independent sales associate depends on individual effort and abilities. Average 2023 compensation for active LegalShield Independent Sales Associates was approximately \$2,647.89 before expenses. There's a mandatory, one-time \$49 registration fee to become an Independent Sales Associate. Optional LegalShield Advantage Plus service available for \$24.95/month. This service can be cancelled at anytime. Securing career-level income with LegalShield is not typical and requires sustained hard work and dedication. Please see LegalShield's Income Disclosure at Dolsi.com/en-ca/income-disclosure/ requires sustained hard work and dedication. Please see LegalShield's Income Disclosure at pplsi.com/en-ca/income-disclosure/.