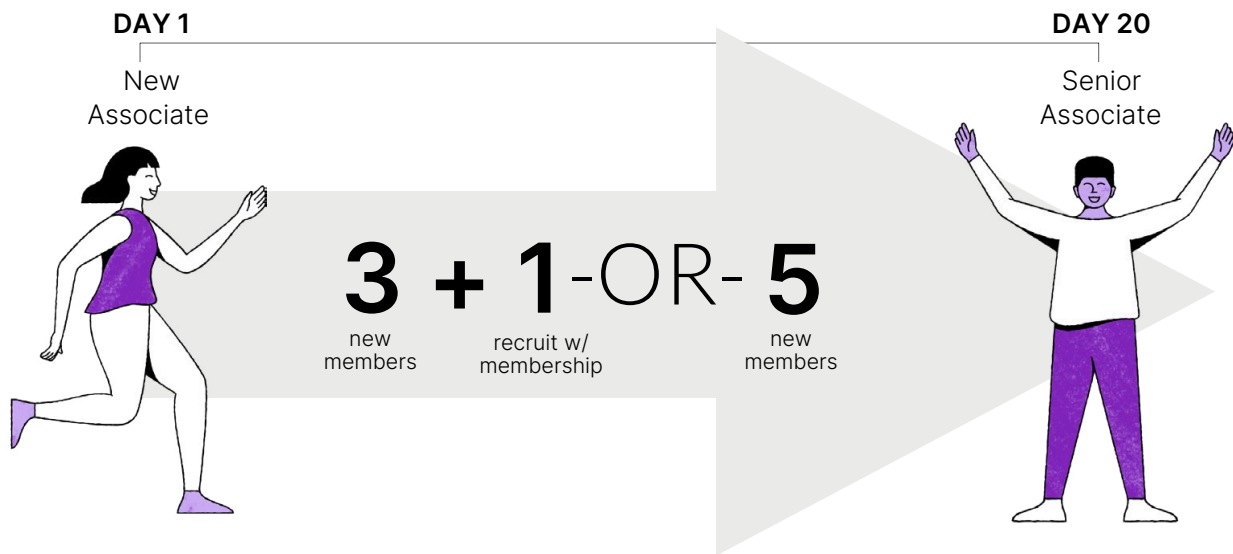




LegalShield

# Fast Start

Qualify when you attend a Fast Start Training and advance to Senior Associate in your first 20 days!



LEVEL ADVANCE	QUALIFIER BONUS	SPONSOR BONUS	UPLINE SR. DIRECTOR BONUS	UPLINE EXEC. DIRECTOR BONUS	UPLINE PLATINUM BONUS
<b>Manager</b> (45 Days)	\$500	\$200	\$400	\$400	\$200
<b>Sr. Associate</b> (20 Days)	\$200 <small>+ Advanced Commissions</small>	\$100	\$200	\$200	\$100
<b>Total Bonus Payout</b>	<b>\$700</b>	<b>\$300</b>	<b>\$600</b>	<b>\$600</b>	<b>\$300</b>

*All bonuses will be held for 5 business days once earned for a business review and be paid by commission adjustment.*



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# Fast Start

## The Rules

- Advance to Senior Associate requires 3 new members plus 1 recruit with membership or 5 new members to be bonus eligible.
- A membership must be over \$10.00 to count as a member for the 3/1 or 5. Can be a legal or IDShield but must come from a new, unique member. Existing members or those who upgrade will not count.
- A recruit must pay the current associate fee and have or purchase a legal membership. IDShield membership will count in licensed states and applicable Canadian provinces.
- Recruit has to be personally recruited and placed as a frontline recruit to the selling associate (sponsor).
- Associates who Fast Start qualify with group business will not pay out bonuses.
- Associates that advance to Senior Associate must attend a Fast Start Training class within their first 20 days to be bonus eligible.
- Associates that advance to Senior Associate but do not attend a Fast Start Training class within their first 20 days will not be eligible to earn a bonus.
- To find Fast Start Training, go to <https://legalshieldcalendar.com/> and enter "Fast Start" into the search bar. Select one of the available trainings and click "Join Event."
- To receive credit for attending the class and be eligible for the bonus, you must stay online and engaged until the end. All associates must enter their name and associate number into the Zoom chat to receive credit at the beginning and end of class.
- A reinstated associate must be canceled for three years for the writing agent to receive credit.
- All qualifying associates must have an active LegalShield Advantage or Advantage Plus subscription.
- The sponsor bonus is paid to the recruiting associate. This would be the sponsor unless the associate was placed under the sponsor. Then, the bonus would go to the placing associate.
- The upline Senior Director and Executive Director is determined at the time of recruitment (not qualification).
- The first upline Platinum at the time of recruitment (not qualification) will receive a \$100 bonus.
- All bonuses will be held for 5 business days once earned for a business review and bonuses can be held up to 60 days for retention review if cancels or precancels are higher than company average.
- New upline sponsors who do not have retention data for the previous month (due to their business being new) are subject to bonuses being held for a 60-day retention review.
- To receive any upline bonus, the associate must have a previous month-end organizational retention rate of 65% or higher.
- Associates with less than 12 months of retention data or associates with the majority of their business in the last three months will be evaluated for retention. The evaluation will be based on the company average for that time period and by the Business Health Index, which calculates future persistency based on associate data.
- All associates must be in good standing with the company to receive incentives, including bonuses or trips. Any associate that is currently being sanctioned or on hold status will not be eligible.
- For complete incentive guidelines, [click here](#).